

# ONE SOURCE. UNLIMITED SOLUTIONS.

With over 1.5 million items to choose from, Grainger carries the products, supplies and equipment you need to help get your job done. Plus, with a certified NYS SDVOSB, MBE in Tony Baird Electronics, Inc., you have a complete solution.



CATEGORY	RANGE OF PRODUCTS	BRANDS		
<b>Electrical</b>	Circuit Breakers, Conduit, Electrical Tape, Fuses, Outlet Boxes, Power Cords, Pushbuttons, Raceways, Receptacles, Relays, Solenoids, Starters, Surge Suppressors, Timers, Transformers, UPS Systems, Wire	3M Appleton Electric Cooper-Bussman Dayton Eaton Franklin GE	Hubbell Ideal Leeson Mersen Miller Electric Panduit Schneider Electric	Siemens Southwire Square D Thomas & Betts Tripp Lite
<b>Fasteners</b>	Anchors, Bolts, Hardware, Hooks, Lanyards, Manuals, Measuring Equipment, Nails, Nuts, Retaining Rings, Rivets, Screws, Spacers, Staples, Washers	AVK E-Z Lok HeliCoil	Marson Pop Advel Powers Fasteners	Recoil Red Head
<b>Hand Tools, Fleet/Vehicle Maint. &amp; Outdoor Equipment</b>	Chain Saws, Concrete Mixers, Cranes, Creepers, Generators, Grease Guns, Hand Tools, Insect Control, Jacks, Lawn Maintenance, Lift Equipment, Lubricants, Master Sets, Oil, Rakes, Shop Presses, Shovels, Sprinklers, Tool Storage, Water Hoses, Wheelbarrows	Ames Ariens Baldwin Briggs & Stratton Cooper Tools Dayton	Generac Grote Honda Irwin Klein Tools	Makita Poulan Pro Ridgid Stanley True Temper Westward
<b>HVAC &amp; Refrigeration</b>	A/C Refrigeration, Air Filters, Air Treatment, Blowers, Central Equipment, Dehumidifiers, Fans, Heaters, HVAC Controls, Test Instruments, Replacement Parts, Ventilation Equipment	Air Handler Air King Bristol Broan Danby Danfoss Dayton Fantech Forane	Fostoria Friedrich Frigidaire Honeywell Johnson Controls Manitowoc Mars Air Systems Marvel Nu-Calgon	Parker Port-A-Cool Qmark Raychem Robertshaw Trion White-Rodgers Yellow Jacket
<b>Janitorial &amp; Painting</b>	Cleaning Chemicals, Cleaning Equipment, Cleaning Supplies, Hand & Personal Hygiene, Hospitality, Paint/Painting Supplies, Paper Products, Restroom Equipment, Waste Containers & Liners, Work Uniforms	3M Clorox Dayton Diversey Georgia-Pacific Gojo	Hoover Kimberly Clark Oreck Purdy Rubbermaid	Rust-Oleum Simple Green Tennant Tough Guy Zep Professional
<b>Lab Supplies</b>	Chemicals, Equipment, Instruments, Labware, Utensils	Dragon Lab Dynalox Hanna Instruments HEMCO	LabChem Lab Safety Supply Oakton Qorpak	Reichert Shel Lab Spectrum Chemical Troemner
<b>Lighting</b>	Ballasts, Batteries, Cord Reels, Dimming Controls, Dock Lights, Exit Signs, Fixtures, Flashlights, Hand Lamps, Jobsite Lighting, Lamps, LED Lighting, Track Lighting, Troffers	Advance Air Cycle Cooper Lighting Dayton Duracell Energizer	Fostoria GE Hubbell Lighting Lithonia LumaPro Lutron	Maglite Pelican Philips Shat-R-Shield Streamlight TCP
<b>Material Handling</b>	Cabinets, Carts & Trucks, Casters, Conveyors, Cranes, Dock Equipment, Dollies, Drum Handling, Forklifts, Hoists, Ladders, Packaging & Shipping, Pallet Jacks	Albion Ashland Conveyor CM Coffing Dayton Eagle	Harrington Ingersoll Rand Lift-All Little Giant Magline Mason Industries	OZ Lifting Rubbermaid Skolnik Southworth Warn
<b>Motors &amp; Power Transmission</b>	Circuit Breakers, Conduit, Electrical Tape, Fuses, Outlet Boxes, Power Cords, Pushbuttons, Raceways, Receptacles, Relays, Solenoids, Starters, Surge Suppressors, Timers, Transformers, UPS Systems, Wire	3M Appleton Electric Cooper-Bussman Dayton Eaton Franklin GE	Hubbell Ideal Leeson Mersen Miller Electric Panduit Schneider Electric	Siemens Southwire Square D Thomas & Betts Tripp Lite



Buying from Tony Baird Electronics, Inc. through the Grainger Distributor Alliance Program also gives you access to the Grainger New York State competitively priced State contract while meeting SDVOSB and MBE goals:

- SDVOSB - Service Disabled Veteran Owned Small Business
- MBE - Minority Business Enterprise
- DBE - Disadvantaged Business Enterprise
- HUBZone- Historically Underutilized Business Zone
- NYS Vendor ID#: 1100022038

CATEGORY	RANGE OF PRODUCTS	BRANDS		
<b>Pneumatics &amp; Hydraulics</b>	Adapters, Air Compressors, Clamps, Couplings, Cylinders, Dryers, Filters, Fittings, Hoses, Hose Reels, Lifting, Motors, Oil Coolers, Power Limits, Pumps, Regenerative Blowers, Tools, Vacuum Pumps, Valves	Chicago Pneumatic Conrader Coxreels Domnick Hunter Dynabrade Eaton Enerpac Exair	Fuji Gast Goodyear Guardair Hankison Hitachi Ingersoll Rand Numatics	Parker Reelcraft Solberg Speedaire Stanley Bostitch Westward Wilkerson
<b>Power Tools &amp; Metalworking</b>	Abrasives, Blades, Chemicals, Cutting Tools, Lubrication, Machining, Oils, Power Tools, Precision Measuring, Stationary Tools, Tool Holding, Welding, Work Holding	Bosch Chicago Latrobe CRC Dayton DeWalt Irwin KEO Cutters	Lenox Lincoln Electric LPS Makita Miller Morse	OSG Sandvik Victor Weiler Westward Widia
<b>Pumps &amp; Plumbing</b>	Aeration, Bathroom Hardware, Drains, Centrifugal Pumps, Faucets, Fittings, Fixtures, Flow Meters, Fuel Pumps, Pipe, Positive Displacement Pumps, Rotary Pumps, Sinks, Sump/Sewage Pumps, Toilets, Tubing, Urinals, Valves, Water Coolers, Water Filtration, Water Heaters, Water Treatment	American Standard Apollo ASCO Bell & Gossett Bemis Chicago Faucets Dayton Elkay	Georg Fischer Goulds GPI Grundfos Hayward Honda Little Giant Moen	Mueller Industries Parker Rheem-Ruud Sloan Spence Stenner Viega Watts Regulator
<b>Raw Materials</b>	Alloy Steel, Aluminum, Brass, Bronze, Carbon Steel, Cast Iron, Ceramic, Copper, Cork, Felt, Fiberglass, Foam, Plastics, Rubber, Stainless Steel, Tin, Vinyl	Bunting Bearings Clark Foam Delrin Direct Metals E. James	Fibergrate Lexan MJ May Polymershapes Safe-T-Span	Thomson Tivar Trim-Lok Inc. Tygon
<b>Safety</b>	Eye Wash & Showers, Eye & Face Protection, Fall Protection, Fire Protection, First Aid, Identification, Gloves, Lockout/Tagout, Safety Storage, Signs, Spill Control & Containment, Traffic Safety, Workwear	3M Accuform Aearo Ansell Bradley Brady Bulwark	Carhartt Condor Eagle Ergodyne Fibre-Metal Justrite Kidde	MCR Safety North NoTrax Salisbury Uvex Wells Lamont
<b>Security</b>	Barriers & Crowd Control, Detectors, Key Control, Mailboxes, Padlocks, Safes, Security Alarms, Specialty Locks, Two-Way Radios, Video Surveillance	Alarm Lock American Lock Battalion Brady Ceco Edwards Signaling Garrett	Kaba Ilco Kenwood Key-Bak Master Lock Motorola Mr. Chain	Peerless Schlage Sentry Safe Speco Tensabarrier Trilogy
<b>Shelving &amp; Storage</b>	Bin & Totes, Cabinets, In-Plant Offices, Ladders, Lockers, Office Equipment, Furniture & Supplies, Packaging, Racks, Scales, Shelving, Shop Furniture, Storage, Tape	3M Akro-Mils Cotterman Durham Edsal Goodwrappers Hallowell	HON Lista Louisville Ladder Lyon Metro Nashua Ohaus	Sharpie Signode Shurtape Stanley Vidmar StrongHold Tennsco Werner

For more information, contact

**Tony Baird Electronics, Inc.**

**Jonathan Bentley** (315) 422-4430 x 106, jonathan@tonybairdelectronics.com

To see our full product listing and your pricing, **visit Grainger.com®**

Log in with your *Tony Baird Electronics, Inc./Grainger Account*

# SAFETY & HEALTH SOLUTIONS

Safety demands a 24/7 commitment—from you and your coworkers.

Count on Grainger for the products, services and resources that can help make safety a habit.

**Think Safety.  
Think Grainger.®**

**Tony Baird Electronics, Inc.**

(SDVOB)

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NYS Vendor ID #: 1100022038



# Your Trusted Safety & Health Partner

**S**afety is more than just the right products. It's about understanding your safety options and what's required to send your people home safe and healthy at the end of each day. It's about identifying, assessing and controlling hazards. It's about instilling a 24/7 commitment to safety with your employees—whether they're on the job or off the clock.

Safety and health professionals rely on Grainger for the **products, services** and **resources** to help protect their people and facilities. Backed by a third-party network of safety service providers, our safety solutions can help you:

- > **REDUCE INJURIES**
- > **ENSURE COMPLIANCE**
- > **MANAGE RISK**
- > **INCREASE PRODUCTIVITY**

**Think Safety.  
Think Grainger.®**

- > **LEARN MORE AT  
[GRAINGER.COM/SAFETY](http://GRAINGER.COM/SAFETY)**



[www.tonybairdelectronics.com](http://www.tonybairdelectronics.com)  
315-422-4430 x106

**GRAINGER**  
FOR THE ONE WHO GETS IT DONE



Working to help meet your socioeconomic goals through the Grainger Distributor Alliance Program.



## HEALTH SOLUTIONS



### MEDICAL FIRST AID

Solutions to help provide medical first aid or injury prevention procedures while at a facility or worksite that help heal. Includes:

- First Aid
- Emergency Eye Wash & Showers
- Sudden Cardiac Arrest
- Bloodborne Pathogens



### WORKPLACE WELLNESS

Systems to promote a healthy environment. Prevention of health incidents to identification of possible health hazards and then offer controls. Includes:

- Medical Surveillance
- Pandemic Response
- Return to Work (RTW)
- Illness Prevention



### TEMPERATURE STRESS HAZARDS

Solutions to help keep individuals safe and productive in excessively hot or cold work conditions. Includes:

- Cold Stress
- Heat Stress



### AIRBORNE CONTAMINANTS & NOISE

Solutions to help monitor and implement controls safety professionals and industrial hygienists use to evaluate and assess facilities and worksites for environmental hazards that could help avoid injuries. Includes:

- Respiratory Protection
- Gas Detection
- Hearing Protection



### ERGONOMICS

Solutions to help identify ergonomic risk factors and minimize workplace hazards associated with musculoskeletal disorders like sprains and strains. Includes:

- Forceful Exertions
- Vibrations
- Positioning
- Pressure Points
- Repetitive Tasks



### RADIATION SAFETY

Solutions that help keep employees safe when working with lasers, when working around radiation (X-rays) and eye protection. Includes:

- Ionized Particles
- Lasers

## DID YOU KNOW?

Falls from an elevated level have ranked **2nd** in the number of workplace fatalities historically, trailing only highway crashes<sup>1</sup>.

OSHA records more than **50,000** incidents of someone being struck by a dropped object from heights each year<sup>2</sup>. That amounts to **1** injury every **10** minutes caused by a dropped object.

<sup>1</sup> Source: U.S. Bureau of Labor Statistics, 2016

<sup>2</sup> Source: OSHA



# SAFETY SERVICES

## Tools to Help You Maintain a Safe, Healthy and Productive Workplace

For information on specific services, contact your Grainger rep or call (855) 537-2338.

Our menu of safety services can help you avoid injuries, facilitate compliance, manage risk and increase productivity. From safety assessments, audits and testing to developing safety programs and training your employees, Grainger can help. Safety services and topics include lockout/tagout, machine guarding, arc flash, emergency eye wash, indoor air quality, first aid, CPR, aerial lifts and more. Convenient delivery options include **online solutions** and **onsite services** offered right at your location.

### TO GET STARTED:

- 1 Determine the scope of your project (size, timing, budget, etc.).
- 2 Contact your Grainger rep or call (855) 537-2338.
- 3 Submit your Service Request.

**We take care of the rest!**



### ASSESSMENTS

Assess your processes throughout specific areas to help identify potential hazards or high-risk areas for implementing remediation actions.



### COMPLIANCE & TESTING

Conduct audits or tests for identification and/or monitor hazardous work areas so that controls and safe work practices can be implemented.



### PROGRAM & PROCEDURE DEVELOPMENT

Effective programs and procedures are an important component of an overall EHS system. Those programs and procedures are developed for operations through online templates or custom onsite development.



### CONSULTING & TURNKEY SOLUTIONS

Unique projects that need specific support or design help for those EHS areas that need additional areas of expertise.



### TRAINING

A wide range of EHS topics are available to equip individuals with the knowledge to effectively perform their tasks safely. Training opportunities are available through an online experience or led by an instructor at your location.



### GRAINGER ONLINE SAFETYMANAGER®

Online tools make it easier to manage, track and maintain workplace safety activity and information from your computer. Includes training management, online training courseware, safety data sheet management, safety assessment and compliance monitoring, and more.

> LEARN MORE AT [GRAINGER.COM/SAFETYSERVICES](https://www.grainger.com/safetyservices)





# GRAINGER ONLINE SAFETYMANAGER® SUITE

AN EASIER WAY TO MANAGE YOUR SAFETY PROGRAMS



Grainger Online SafetyManager Suite is an array of tools that make it easier than ever to manage, track and maintain critical workplace safety activity and information right from your computer. This online solution provides you with access to a set of comprehensive management tools and resources, including:

- **LEARNING MANAGEMENT SYSTEM (LMS)**
- **SAFETY DATA SHEET (SDS) MANAGEMENT SYSTEM**
- **SAFETY ASSESSMENTS & COMPLIANCE MONITORING**
- **SPECIALIZED ONLINE TRAINING COURSES**
- **SAFETY PERFORMANCE SOFTWARE**
- **OCCUPATIONAL HEALTH SOFTWARE**

> **TO LEARN MORE:**

CALL **855-5ESAFETY (855-537-2338)**

VISIT **GRAINGER.COM/SAFETYMANAGER**

EMAIL **SAFETY\_MANAGER@GRAINGER.COM**

**GRAINGER**  
online**safety**manager®

Grainger Online SafetyManager Suite is provided by Grainger Safety Services, Inc., an affiliate of W.W. Grainger, Inc.



## GRAINGER KEEPSTOCK® INVENTORY MANAGEMENT SOLUTIONS

Keeping your people and facility safe means you need the right products, in the right place, at the right time. Count on Grainger KeepStock solutions to help you save time and money managing your safety inventory items. It's a good way to help ensure your crew has access to PPE, first aid or other safety supplies right when they need them.

### THE RIGHT SOLUTION

Effectively managing inventory offers a prime opportunity to help take costs out of your business. You choose what works best for your operations.

- **Manage it yourself:** From your phone, computer or tablet, our digital solution makes it a snap
- **Onsite Grainger resource:** Scheduled support for more complex inventory needs
- **Vending solutions:** 24/7 controlled consumption of fast-moving items
- **Full-time inventory specialist:** For complete control and visibility of your entire MRO inventory

> **LEARN MORE AT [GRAINGER.COM/KEEPSTOCK](http://GRAINGER.COM/KEEPSTOCK)**

Grainger KeepStock solutions are subject to customer eligibility and agreements.

**KeepStock®**  
A Managed Inventory Solution



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Working to help meet your socioeconomic goals through the Grainger Distributor Alliance Program.



# SAFETY & HEALTH SOLUTION CENTER

Invaluable safety **products**, **services** and **resources** are right at your fingertips. Our online Safety & Health Solution Center is packed with info to help keep your employees safe and facility running. Access hundreds of articles, SDS sheets, OSHA checklists and webinars. You can even chat with a safety expert—all from your computer or mobile device.

## GRAINGER SAFETY DATA SHEET (SDS) LOOKUP

Quickly access the most current SDS for your records to help keep employees informed and your facility in compliance.



## ONLINE SAFETY & HEALTH CATALOG

Get instant access to our latest Safety & Health catalog in an easy-to-navigate format. Search by product name, category or SKU. You can even request a printed copy.



## OSHA CHECKLISTS

Identify potential hazards at work with our OSHA checklists. Questions are based on applicable OSHA safety standards to determine corrective measures needed to help eliminate hazards and keep you compliant with critical workplace safety regulations.



## SAFETY & HEALTH COMPLIANCE DIRECTORY

Find vital information on hundreds of government, private and nonprofit safety organizations. Use the online version or request a printed copy to keep on hand in emergency situations.



## OSHA REGULATIONS ONLINE LIBRARY

Here's your one stop for all things OSHA. Simply follow our links for answers to your important OSHA questions and tips. Search both Federal and State safety regulations.

## TECHNICAL RESOURCES

Use our Quick Tips Technical Resources to help make informed decisions about the safety issues you face. Access hundreds of articles to help keep your people safe, your business in compliance and your facility productive.



> [LEARN MORE AT GRAINGER.COM/SAFETY](http://GRAINGER.COM/SAFETY)

## STAY AHEAD OF THE CURVE WITH

# GRAINGER KnowHow<sup>SM</sup>

AN ONLINE RESOURCE OF NEWS YOU CAN USE

Stay in the know with our collection of safety and health news, insights, videos and interactive content.

- Expertise at your fingertips
- Searchable, easy-to-find content
- Mobile friendly

> VISIT [GRAINGER.COM/KNOW-HOW/SAFETY](http://GRAINGER.COM/KNOW-HOW/SAFETY)



## A TEAM OF SAFETY PROFESSIONALS

**Paul**  
Technical Product  
Support Specialist  
28 years at Grainger

### Count on Grainger's team of experienced safety specialists

for help selecting products, complying with safety regulations or implementing new safety initiatives. On the phone or in the field, they have the education and training to answer your questions.

### ON THE PHONE & ONLINE

Our dedicated team of safety experts is ready to help direct you to the right services and solutions to fit your needs. They can help answer a wide variety of questions, including:

- Pre- and post-application questions related to safety and health products and equipment
- Chemical compatibility
- Safety compliance questions, and much more

### IN THE FIELD

Our field safety specialists are strategically positioned across the country, bringing safety knowledge to your location. They have the expertise to help solve your safety challenges, and provide onsite safety assessments, cost-saving proposals and program standardization strategies. They can align the right supplier representatives and additional technical resources to help meet your selection of appropriate product use and subsequent training. Some team members' credentials include:

- Certified Safety Professionals (CSP) as conferred by the Board of Certified Safety Professionals
- Qualified Safety Sales Professionals (QSSP) as conferred by the International Safety Equipment Association (ISEA)
- OSHA 30-hour and OSHA 10-hour trained safety professionals

#### > ASK A SAFETY PRO

CALL **1.800.GRAINGER** (7 A.M.–7 P.M. CST, MONDAY–FRIDAY)  
CHAT **WITH US ONLINE** (7 A.M.–7 P.M. CST, MONDAY–FRIDAY)  
CALL **YOUR LOCAL BRANCH**  
EMAIL **SAFETYSUPPORT@GRAINGER.COM**

## Think Safety. Think Grainger.®

DID  
YOU  
KNOW?

# 20,000

Approximate number of ladder-related injuries caused each year.

Of those, about **150 are fatal.**

Source: OSHA

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